



London Borough of Hackney – Decisions taken by the Cabinet Procurement and Insourcing Committee on Monday 5 June 2023

Decisions listed below that are Key Decisions will come into force and may then be implemented on the expiry of 5 clear working days after 12 June 2023 unless called-in by at least 5 non-executive members in writing and submitted to the Monitoring Officer.

Agenda Item No	Topic	Decision
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Part A – Items considered in public

9	CHE S220 CYCLE HANGARS - SUPPLY, INSTALLATION AND MAINTENANCE	<p>RESOLVED: Approve the award of contract for the Supply, Installation and Maintenance of Cycle Hangars to Supplier B.</p> <p>REASONS FOR DECISION</p> <p>1. Over the last decade Hackney Council has incrementally expanded its cycle hangar scheme, with the speed and scale of expansion driven by the availability of external funding pots (primarily LIP funding from TFL). As a result of this funding setup, procurement of new hangars has historically been reactive, with small-scale tenders for the provision and installation of hangars being carried out on an ad hoc basis. While this arrangement has met the primary objective of ensuring that the funding available was spent within the necessary spend window, the approach has not been as successful in enabling Hackney to meet the enormous demand for hangars from residents, nor has it provided the necessary contract framework to ensure a high standard of after sales support.</p> <p>2. Furthermore, the in-house management of cycle hangars has enabled a strong understanding of the design requirements necessary to minimise the risk of theft, reduce the level of routine maintenance required, and limit vehicle collisions, all of which have been fed into the updated requirement specification.</p>
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		<p>ALTERATIVE OPTIONS (CONSIDERED AND REJECTED)</p> <ol style="list-style-type: none"> 1. Use of existing frameworks available from other LAs - There are a number of frameworks available to local authorities that provide a way for councils to tender for suppliers on those frameworks for the provision of cycle hangars. For the last 4 rounds of procurement for cycle hangars Hackney has used the Waltham Forest framework. 2. However, for this procurement, this route was not opted for. This was because the way the frameworks are set up do not provide the necessary flexibility on price negotiation, or the right mix of services that match our aspiration for a long term partner. This applies not only for the provision of cycle hangars, but also the long term supply of parts. 3. Furthermore, due to the scale of the procurement that Hackney is able to commit to as a result of the funding secured, officers believe that an open tender provided a better approach to deliver the best value for money across the lifespan of the contract. Given the Council's experience in procuring cycle hangars over the last 4 years, Option 1 was not considered the best approach. 4. Option [2]- Production and installation of hangars in-house 5. This option was not considered viable, as Hackney Council does not have the capacity or capability to design, manufacture and install its own cycle hangars. 6. It should be noted that Hackney Council insourced the management of its cycle hangars in 2019, when responsibility for customer management (including rental fees, key issuance, and customer support), maintenance, and installation project management transferred from Cyclehoop to Parking Services. 7. Officers do not believe that there are any remaining areas where it is viable, either in the

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		short or long term, to insource further aspects of the cycle hangar service.